

Data Sheet

KEY BENEFITS

LEVEL PRICING

Multi-Level Pricing allows you to support these programs easily within the framework of Microsoft Dynamics GP pricing.

LAST SALE PRICING

The Last Sale Price functionality of Multi-Level Pricing allows you to support pricing on the webstore based on the last price that a sales person has offered. Keying in the order in through Microsoft Dynamics GP is all you need to do to make that price available to the customer on-line.

CUSTOMIZED PRICING

The date and user name of the person setting the custom pricing is stored with each price level, allowing you to determine who set the custom price and when. Expiration dates allow you to automatically end the custom pricing on a given date.

INTEGRATION

- Microsoft Dynamics GP Sales Order Processing
- Azox E-Commerce suite

WHY MULTI-LEVEL PRICING

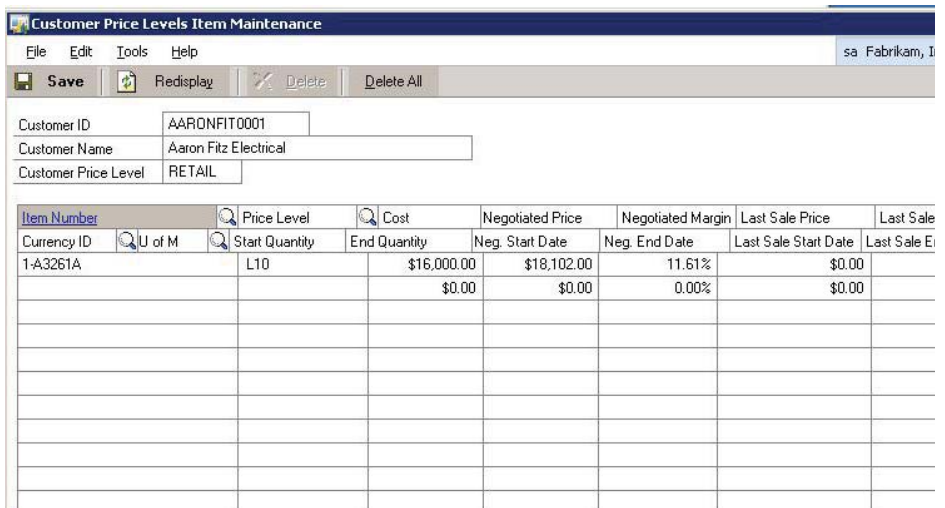
The Multi-Level Pricing tool provides the pricing flexibility businesses often require, beyond a single price level. This is the case for a wholesaler or a retailer dealing with multiple vendors or multiple lines. Also, if the business model includes Partner Programs or if it sells custom products that require a complex price structure.

Azox Multi-Level Pricing is a powerful pricing solution for Microsoft Dynamics GP that enhances Sales Order Processing (SOP) by providing multiple price levels for individual customers based on an inventory classification.

Price levels can be set by customer, product type or specific vendor programs. Multi-Level Pricing will allow the webstore to utilize any of the pricing algorithms supported by the Multi-Level Pricing module. These include the product category pricing including the mark-up/mark-down functionality, the last sale price and the negotiated pricing setup.

Main Features

- Allows multiple price levels per customer, based upon Item Class or Item Category definition.
- Provides additional price levels to facilitate distributor pricing in addition to wholesale, retail or list price.
- Markups and Markdowns easily support multiple price calculations from a single schedule.
- Promotion periods provide custom pricing with expiration dates.
- Offer Negotiated Price with a unique customer and item within a specific date span.



The screenshot shows the 'Customer Price Levels Item Maintenance' window. It includes a menu bar (File, Edit, Tools, Help) and a toolbar with buttons for Save, Redisplay, Delete, and Delete All. The form contains the following fields:

- Customer ID: AARONFIT0001
- Customer Name: Aaron Fitz Electrical
- Customer Price Level: RETAIL

Below the form is a table with the following columns: Item Number, Currency ID, U of M, Price Level, Start Quantity, End Quantity, Cost, Negotiated Price, Neg. Start Date, Neg. End Date, Negotiated Margin, Last Sale Price, Last Sale Start Date, Last Sale End Date.

Item Number	Currency ID	U of M	Price Level	Start Quantity	End Quantity	Cost	Negotiated Price	Neg. Start Date	Neg. End Date	Negotiated Margin	Last Sale Price	Last Sale Start Date	Last Sale End Date
1-A3261A			L10			\$16,000.00	\$18,102.00			11.61%	\$0.00		
						\$0.00	\$0.00			0.00%	\$0.00		

Microsoft Dynamics GP identifies the setup in Multi-Level Pricing and calculates the negotiated price for a customer automatically.

TESTIMONIAL

"Dealers can now place orders, search stock availability by location, retrieve invoice copies, monitor shipping status, and much more on the site. Multi-Level Pricing allowed us to support these programs easily within the framework of our existing Microsoft Dynamics GP pricing."

Michelle Munroe
National Manager
CMC Electronics

ADDITIONAL FEATURES

- It works with both Business Essentials and Advanced Management versions of Microsoft Dynamics GP
- When a customer places an order, the proper price level for each item is calculated automatically.
- Historical Price Levels are maintained so the history of pricing actions for a customer can be reviewed.
- Reports that show pricing levels for various customers for easy review of pricing levels.
- Depending on the Microsoft Dynamics GP version the customer has, this tool allows them to handle more complex pricing structures.

SYSTEM REQUIREMENTS

- Microsoft Dynamics GP 8.0 to 10.0
- Microsoft .NET Framework
- Windows Server 2003 or later
- Internet Information Server (IIS) 5 to 7
- Microsoft SQL Server 2000 or later
- Internet access required

ABOUT AZOX

As a Microsoft Gold Certified Partner and Strategic ISV, Azox is a recognized leader in e-commerce solutions for Microsoft Dynamics market. Azox develops and delivers fully integrated e-commerce solutions, online payment solutions, and distribution modules to a variety of businesses globally. Dedicated to developing and marketing software for Microsoft Dynamics, Azox produces world class solutions in these key areas:

- E-Commerce Solutions
- E-Payment Solutions
- Dynamics Extensions
- Distribution Modules

Start and end dates for specific price levels and markups/markdowns are assigned in a special "Customer Price Level Maintenance" window when updating a Customer Maintenance Card in Microsoft Dynamics GP.

Customer ID	AARONFIT0001	Hold	Inactive	Parent Customer ID	
Name	Aaron Fitz Electrical				
Short Name	Aaron Fitz Elec				
Statement Name	Aaron Fitz Electrical				
Address ID	PRIMARY				
Contact	Bob Fitz				
Address	One Microsoft Way				
City	Redmond				
State	WA				
ZIP Code	98052-6399				
Country Code	USA				
Ship To	WAREHOUSE	Comment 1			
Bill To	PRIMARY	Comment 2			
Statement To	PRIMARY	Trade Discount	3.33%		
Salesperson ID	PAUL W.	Payment Terms	Net 30		
Territory ID	TERRITORY 1	Discount Grace Period	0		
Type	Retail	Due Date Grace Period	0		
User-Defined 2	TEST	Price Level	RETAIL		

Class	Price Level	Mark Up/Down	Start Price Level	End Price Level	Start Mark Up/Down	End Mark Up/Down
FURN	L15	2.00%	10/1/2007	12/31/2007	10/1/2007	12/31/2007
HDWR	L11	0.00%	0/0/0000	0/0/0000	0/0/0000	0/0/0000

Microsoft
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