

Data Sheet

KEY BENEFITS

SIMPLIFY YOUR PRODUCT PRESENTATION

Sales Configurator allows you to provide a number of different product combinations on the webstore. Each order contains a series of line items providing the specific order detail.

MAKE CUSTOM PRODUCT EASY

For example, Sales Configurator allows you to support custom artwork on your webstore. A customer with artwork on file can choose the desired artwork to be added to a product simply and easily.

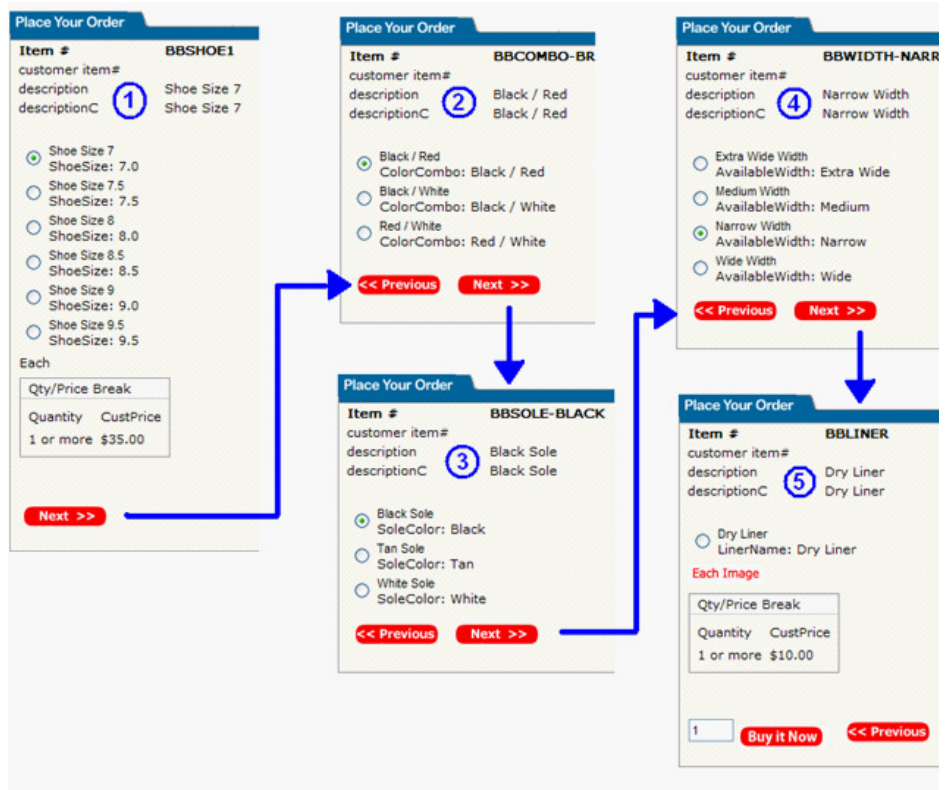
ADDITIONAL FEATURES

- Ability to control the quantity for each step of the configuration (i.e. When the Sole is selected, it is set to a quantity of 2 so that 2 products are allocated to make this pair of shoes.
- Configuration flow can be stopped at any point based on the selection of a particular item by selecting different options.
- Includes components in the Sales Configurator that are not included in the search/browse pages.
- Items can be included on a line item basis. For example, there may be an extra charge for only one item. In this case, the extra charge would be included for that specific item, but excluded for any other item within that option family.
- Items can be excluded on a line item basis. For example, the Red/Black color combination is not available in half sizes. When the user selects a half size, he will not be able to select Red/Black as a color combination. In this case, the color combination is excluded for half sizes.

The eSource Sales Configurator modules are used to provide a step-by-step buying process for the additional products/services that your customer can select. Each option is represented by a unique Microsoft Dynamics GP Inventory Item, and will be added as additional line items to the Microsoft Dynamics GP Sales Order. This group of items will be linked together by the webstore and will be accessed as a group. In Microsoft Dynamics GP, this grouping is not seen.

Main Features

Sales Configurator customizes items to suit the needs of the individual user. Sales Configurator presents to the user a series of windows, portrayed in a logical sequence, with the available options to create a unique product. Below is an example of how Sales Configurator can be used to create a custom bowling shoe. Each window is a different piece of the item, in this case, the configurator follows this sequence:



ADDITIONAL FEATURES (cont.)

- Items can be optional. For example, the dry liner is an optional addition to the bowling shoe. The user can choose to include or exclude the item. The user will select a radio button to add the dry liner in their purchase.
- Items displayed to the customer can be restricted by Customer. On the website, customers can order bowling shirts with a custom patch. Each patch is unique to each bowling team. When the Patch is restricted by customer item reference, the user will only be able to order their own patch. If no patch is assigned, a default item will be presented.
- The configuration of one item can be copied to another item. The configuration can be copied from the most recent configuration added from the Item Detail page, or the user can browse back to the shopping cart to select the configuration to copy.

SYSTEM REQUIREMENTS

- Microsoft Dynamics GP 10 to GP 2010
- Microsoft .NET Framework
- Windows Server 2003 or later
- Internet Information Server (IIS) 5 to 7
- Microsoft SQL Server 2000 or later
- Internet access required

ABOUT AZOX

As a Microsoft Gold Certified Partner and Strategic ISV, Azox is a recognized leader in e-commerce solutions for Microsoft Dynamics market. Azox develops and delivers fully integrated e-commerce solutions, online payment solutions, and distribution modules to a variety of businesses globally. Dedicated to developing and marketing software for Microsoft Dynamics, Azox produces world class solutions in these key areas:

- *E-Commerce Solutions*
- *E-Payment Solutions*
- *Online Bill Pay Solutions*

1. User selects the shoe size and clicks next.
Shoe Size (7, 7.5, 8.0, 8.5, 9.0, 9.5)
User selects the color combination and clicks next.
Shoe Color (Black/Red, Black/White, Red/White)
3. User selects the shoe sole and clicks next.
Shoe Sole (Black, White, Tan)
4. User selects the shoe width
Shoe Width (Narrow, Medium, Wide, Extra Wide)
5. User can add the additional liner.
Optional: Dry Inside lining.

The following rules apply to the shoes:

- There is an additional charge of \$5 for Extra Wide. (Include)
- Half Sizes are not available in the Red / Black color combination. (Exclude)
- The Dry Inside lining is optional for \$10. (Zero Default Quantity)

From eSource, the customer will be presented with the following windows:

The screenshot shows a 'Place Your Order' window with a table of items. The first item is 'customer item#' with description 'BBWIDTH-EXTRA WIDE' and 'Extra Wide Width'. Below the table, there are four radio button options for width: 'Extra Wide Width AvailableWidth: Extra Wide' (selected), 'Medium Width AvailableWidth: Medium', 'Narrow Width AvailableWidth: Narrow', and 'Wide Width AvailableWidth: Wide'. Below these options is a checked checkbox for '\$10 Add Charge'. At the bottom, there are two red buttons: '<< Previous' and 'Next >>'.