



"Thanks to Azox Online Bill Pay Bundle, we don't have billing issues or credit card issues. All payments are processed on time."

*Wyn Partington,
Applications Manager, Discrete Wireless*

Case Study

Azox Online Bill Pay Bundle provides a strategic online payment solution for Discrete Wireless and it's sophisticated web environment.

Company

Discrete Wireless

www.discretewireless.com

Industry

GPS Fleet Management products and services.

Technology Used

Azox Online Bill Pay Bundle

Bundle components:

- Online Bill Pay module
- Azox Credit Card Extension (CCE)
- Azox Credit Card E-interface

Business Benefits

- Provides encrypted storage and retrieval of multiple credit card numbers for each customer in Dynamics® GP.
- Supports multiple merchant accounts for each company, facilitating handling of payments from global accounts.
- CCE sends E-mail confirmations automatically to confirm customer payment.
- Provided tight integration from online payment to Credit Card Extension that integrates seamlessly into a Microsoft Dynamics® GP accounting solution.

About Discrete Wireless

Headquarters: Roswell, GA



Discrete Wireless is a dynamic leader in GPS Fleet Management products and services. Created to develop and distribute hardware and software solutions that utilize existing wireless network infrastructures to provide web-based vertical applications to commercial customers and consumers.

Discrete Wireless has strategic partners in Mobile Hardware Manufacturing, Mapping, Software Development, Wireless Data Services and Product Distribution, Products and Services including fleet management, vehicle tracking and dispatching.

Business Challenge

Discrete Wireless utilizes the latest technology to help customers efficiently track any target, from an individual vehicle to an entire commercial fleet. But when it came to processing and tracking their customers' credit card payments, they were saddled with an outdated system built on older technology and plagued by glitches.

They decided to search for a new solution that would integrate into their existing Microsoft Dynamics® GP system and offer their growing customer base an online payment option that was both functional and user friendly.

Azox Solution

Discrete Wireless management chose Azox Online Bill Pay Bundle. This solution unites a flexible eSource Online Bill Pay module with Credit Card Extension, Azox industry leading PCI compliant solution that integrates seamlessly into Microsoft Dynamics® GP and works with multiple gateways. It also includes a Credit Card E-Interface for web transactions.

This solution allows Discrete Wireless customers to view and pay their invoices online. It also offers the flexibility for them to make either a single payment or pay multiple accounts at the same time. Those payments are then processed within Dynamics® GP and receipts are automatically generated and sent back to the customer.

"Our customers are internet savvy and expect the latest in technology. Azox Online Bill Pay Bundle is very sophisticated and straight forward."

*Wyn Partington,
Applications Manager, Discrete Wireless*

Results

Discrete Wireless has over 6,000 customers, the majority of which are currently utilizing the credit card online payment option. Some of them choose to pay individual invoices at their convenience, while about 25% of their customers have set-up recurring, automated payments. This has resulted in significant savings, since the remaining customers who choose to utilize manual processes require considerably less time and manpower to service them.

The automated solution has streamlined credit card payments, preventing costly banking errors and optimizing the Accounts Receivable process. In addition, customers are pleased to have this application so seamlessly integrated into the company's website.

Azox also supplied the company with a batch program to transfer existing account information for all customers utilizing the credit card option, eliminating the need to enter the information manually into the new system.

"We stand out because of our technology and Azox credit card solution is a key part of that; everything runs smoothly."

Wyn Partington,
Applications Manager, Discrete Wireless

Additional Value

Reliable Service

Azox Online Bill Pay Bundle has allowed Discrete Wireless to rely on a tightly integrated payment process. From the moment a customer views an invoice and makes an online payment, to the back office process within their Microsoft Dynamics® GP accounting solution.

Flexible solution for Global Accounts

Whether it is an individual payment or a global customer paying invoices for several accounts, the flexibility of this solution allows Discrete Wireless to efficiently handle online payments from individuals, small businesses or major corporations.

ABOUT AZOX

As a Microsoft Gold Certified Partner and Strategic ISV, Azox is a recognized leader in e-commerce solutions for Microsoft Dynamics market. Azox develops and delivers fully integrated e-commerce solutions, online payment solutions, and distribution modules to businesses of all sizes and all kinds around the world. Dedicated to developing and marketing software for Microsoft Dynamics, Azox produces world class solutions in these key areas:

- *E-Commerce Solutions*
- *E-Payment Solutions*
- *Dynamics Extensions*
- *Distribution Modules*

This industry leading e-commerce suite includes eSource B2B, eSource B2C, eSource SalesPortal, and eCatalog, which provide fully integrated web storefronts that are built on Microsoft Dynamics GP. E-Payment Solutions include our Credit Card Extension for Microsoft Dynamics GP and Credit Card eInterface for online payment processing.

About Online Bill Pay Bundle

Azox's Online Bill Pay Bundle is a versatile solution for merchants who want to accept credit cards payments from customers. It unites the flexible eSource Online Bill Pay Module with our industry leading, PCI compliant Credit Card Extension solution for Microsoft Dynamics® GP. It all comes together with Credit Card E-interface.

As a bundled product, this solution offers customers a cost-effective means of increasing the functionality of their web environment.